

## How Much Should You BE Worth an Hour?

- A. Yearly Monetary Goal YOU Dreamed of Making?
- B. Amount you have actually made in last 3 months?
- C. Multiple number from (B) by 4 (on track to earn yearly right now)
- D. Subtract amount in (C). from the amount you always wanted to make (A). And you are left with the amount you need to increase your income to reach your goal. (Let's call this your magic number)
- E. multiply your magic number (D) by 0.1 and then add it to what you are currently making (C). You end up with your (3 month) income target.
- F. Divide (E) by 3 and you get your monthly income goal.
- G. Divide (F) by 4 and you get your weekly income goal.
- H. Now consider how many hours a week you want to spend on your business. Divide (G) by the amount of hours you are willing to spend on your business a week and you will get what you should be worth an hour to meet your income goal.
- I. Divide hourly rate by 60 to get your target worth per minute.